SHREVEPORT BAR ASSOCIATION MEMORIAL & RECOGNITION CEREMONY October 28, 2021 IN MEMORIAM: HARRY DAVID SIMMONS Presented by: Mr. B. Trey Morris Proceedings held at First United Methodist Church, 500 Common Street, Shreveport, Louisiana, on the 28th day of October, 2021. √20 FILED OCT 28 202 DIANNE DOUGHTY CHIEF DEPUTY CLERK OF COUR Reported by: Lisa H. McClure, CCR Official Court Reporter Notary Public

28 OCTOBER 2021

(WHEREUPON.

the following proceedings were had:)

MR. MORRIS: I'm Trey Morris. I was asked to speak for Harry Simmons. I was asked several times today what I would say when I got up here, and I'll tell you the same thing I told them: Harry told me in our first jury trial together, I said -- I was very excited to tell everybody I tried a jury trial. I said, "Well, Harry, what are you going to say in the closing?" And he thought about it a second and said, "I won't know until I hear it." And he was serious. And he gave a hell of a closing.

Harry was a natural. He loved the law. He was born in 1940 in Winnfield. His brother was Kermit Simmons, who goes by Mickey. He's a legend over in Winnfield. He was married for 56 years to Grace. He's got three kids. That's how I came into the story. His only boy, Chip, is my best friend. Laura and Ginger both have worked at the firm, and so has Chip. It was a family operation.

Harry was a little bit different in how much he loved the law. You've heard people say "Oh, he loved the law." Harry had a drawer full of insurance contracts. He thought that was good reading. Every now and then you would go in his office and he would have one out and he'd be studying it. He loved the way different insurance contracts would read. So if I had a new insurance company he would say, "Make sure

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you give me the contract. I'll put it in the drawer." He really did enjoy that.

As a young lawyer, I probably would not have had a job had it not been for Chip saying, "Let me call my dad and see if I can get you a job." He called me back -- we were in school down at LSU together -- and he said, "I got you an interview." I said, "All right. That's good, an interview is a good start." He said it's going to be at the hog belly trial.

Eron Brainard showed up at that interview. I think Mickey was there and Harry was there, and we interviewed while the hog belly trial was going on. And I've still got the T-shirt from that weekend. It was a heck of a deal. It said no cameras allowed, you can't really talk about it afterwards, but that's something Winnfield does.

I went to clerk in Caddo, and he gave me a job afterwards. And Harry's big deal of mentoring young lawyers was, "You should start with law." If you asked him a question, he would say, "Son, why don't you start with law?" It was a very tough process for me to learn at the time.

what he meant was go look at the statutory law, and then after that, read case law, and then come ask the question. Well, I was hard-headed. It was easier just to go to Harry and say, "Why don't you tell me what this is?" Harry was the slowest typer in the world. And if you asked him a question and you needed

to start with the law, he would turn to his keyboard and start typing it into Westlaw, and you had to sit there. And if you tried to get up, "No, sit down. I told you where to start. You can watch me do this."

And he had two fingers, and he would have to look kind of over his eyes at it. He was really, really slow. And I finally realized he's doing that for me. He's telling me to quit asking him these questions. He's making it really tough on me.

So now I have these young lawyers that I teach, and they come in and I say, "You've got to start with law." I am constantly repeating things Harry said to the young lawyers.

So insurance defense. I did some insurance defense back then, and it's because of Harry. Harry would have all his files around his office laying on the floor, because we didn't have it on a computer back then. It was in these brown folders.

And as a lawyer would work on them, the adjuster or somebody would call you back and give you a report, you would just lay it on the floor. And it would start going around your office, around your desk and on top of it. Every now and then I got to go in and find the wood on my desk, clean the files off.

But those files -- I said, "Why do you leave these things laying all over the floor?" And he said, "Each one of those files is worth

about \$1,500 to \$2,500 a year that you can charge to do anything on them. You just have to go over them every now and then and report on them. So I step over these things every day and I can tell that adjuster, 'I've been going over these files.' Like that one over there, that one has been there for 25 years. That plaintiff lawyer won't get rid of it. He keeps redoing it and I keep having to give the report, so I keep walking over it. That's been a good file."

I was a hothead, and I think most lawyers are. They're going to come out and they're going to win every case, until they find out the world's really not like that. But I would get letters from other lawyers and they would fire you up a little bit. Some people would just write a little bit of venom in the letter, and you would take that letter and you would go start typing it.

And I would go tell Harry and he would say, "Why don't you let that letter sit there today and write back tomorrow?" You would come in the next day and you wouldn't feel quite the same. Without Harry, there's no telling how many letters I would have written back which should have never been written. So I tell lawyers the same today.

He was big on telling me, "You don't need to let everybody know that you know the law. Just be quiet. Let other people act like they know the law. We'll sneak up on them."

And I think that's good advice. They would find out I didn't know that much when I tried to express how much I knew.

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Harry was one of those guys that he didn't say it unless he knew that law said that exactly. He believed in the law. He didn't talk about the law unless he knew it. There's so many lawyers you can ask about the law, and they'll give you all these opinions.

I used to do that and Harry would say,
"Why didn't you just tell me you don't know?"

Now my wife and I share that saying. We both
say that to each other every time we're asked a
question. It's because Harry said that. It's
so much easier just to let people know you don't
know the answer, but look it up. That was his
great lesson.

He had a long-time secretary, Candy.

After Harry quit, she quit because she didn't want to work for me. He told me that was the reason. Candy and I loved each other, but Candy would -- you would start stacking your secretaries up back in those days with folders, and they would be next to their computer. They would start to get a bigger and bigger stack.

And I said, "Harry, she's not doing any of my work. We're getting behind."

And he said, "Well, you're pulling on the wrong end." I said, "What do you mean?" He said, "Well, you keep telling her. You're the one getting on to her. I've been studying the legal secretary now for forty years. You

don't know how to deal with this." I said,
"What do you mean?" He said, "You've got to
give them a half day off on Friday and it will
all disappear." I said, "That's ridiculous.
She needs to do it." He said, "No, watch this:
Candy, if you get all that done, you can have
half a day off Friday." That stack would be
gone in three hours. I was like, "I don't
know how you do that."

And he just loved watching how people did things and what made them tick, and he got more excited about answers of people than anything. He just loved studying people like fish in a goldfish pond. It was just fun to see his take on things. And I still tell my staff, I tell them if you get all this done, I'll give you a half day on Friday. It still works.

Harry had the secret to marriage. He had to always cook at least one night a week. And I'd walk in and say, "What are you doing?" He'd say, "I'm cooking." He's looking up restaurants to stop by on the way home and bring his wife food. One night it was always his cooking.

So you've got to cook for your wife. You've got to give your secretary a half day off on Friday. You write the letter the next day.

And he was big on -- he would get fractious, like other lawyers do. And the secretary is very good at knowing when they are,

so they close the door so nobody would go in there and get hit with that. I ignored it and I would go in and he would get all over me. But the next day he would always say, "I was fractious. I apologize."

I got a call from Mike Hubley and he

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I got a call from Mike Hubley and he said, "Harry wrote me a mean letter." Because everybody knew Harry to be nice. He was never a mean guy. I said, "Oh, he's probably going to write you another one and apologize for being fractious. That's his role, and he does it."

And Mike called two days later and he said, "He wrote that letter. I got it. That's one of the best letters I ever had." It's nice to see somebody able to apologize when they treated somebody wrong, and that's kind of the way Harry was.

Jury trials. I've started doing more and more jury trials, and I wish Harry was still there to tell me some of these things. But I would ask him, "What do you do in a jury trial in closings if you don't really have that good a case?" He said, "Well, nobody listens to closings anyway. They've already got their minds made up before you get to closing. You've got to do it before then."

All right. What do you do when you have a bad witness? And Harry would say, "Well, you've got to find a spot on the ceiling when the other side is talking." I said, "What do you mean you've got to find a spot on the

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ceiling?" He said, "If you look up at the ceiling and you stare at it and you start really getting into that ceiling, that entire jury will be more interested in what you are trying to see in that ceiling than anybody talking in that trial."

So I walked in on Gary Bowers and him trying a case. When Gary had a good witness up, I'd look up there at Harry, and durn if he ain't looking at that ceiling, staring at it, and everybody is looking up at the ceiling. I said, "That does work." I wasn't going to do it until I saw it.

His other trick was he would spill water on his tie. You know, you usually have these water things in the courtroom, and he would go and get water. And the jury would watch him come back. And he kind of had a belly on him, and that tie went down, and he would take that cup and drip and it would spill water on his tie.

well, then he started trying to look at that water and stare at it, and you could see he was so interested in seeing where that water was on his tie the entire jury would stare at it. They wouldn't be hearing anything going on because now he spilled this water on his tie.

Those old lawyers would trick you.

Nobody does that kind of stuff anymore, and it's awesome. It's back in the days where people tried cases. There was no mediation. There was no Code of Evidence.

My very first trial, I won it, and it

was against Tommy Johnson. He objected to everything. We barely won it. It was for willis-Knighton. It was a big client for me. You remember those days. Judge Victory was over there for some of those.

Anyway, I won the case, but he appealed it. And I thought, "I'm going to lose this durn appeal. I've never written an appeal in my life." And Harry said, "Do you want me to do that appeal for you?" I said, "Man, I would love that. I don't really know the Code of Evidence as well as you do." He said, "I'll do it."

He wrote a one-page brief and it said,
"All relevant evidence is admissible. If it's
relevant and it comes in, you've got to consider
it." And I said, "That's not what the law is.
There's all these exceptions to that, Harry."
And he wrote that and I thought, "We're doomed."

And the answer came back in a 23-page opinion by Harmon Drew where he scolded Tommy Johnson and said, "All relevant evidence is admissible. Of course it should have been considered." And that's what was brilliant about him.

Young lawyers talk about everything.

But when a lawyer really knows what he's talking about, it gets into this precision point deal.

He said, "This is the issue in the case," and he always knew that. As a young lawyer I thought, "No, you've got to talk about all of this." Now to the young lawyers in my office

I say, "Oh, no, no. You've got to go to this spot."

But it was Harry's guidance and him pointing and teaching me that made me the lawyer I am today, so it is awesome to be able to get up and speak for Harry. He did so much. Thanks.

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Lisa H. McClure, CCR Certificate Number 91248 Notary Public 3727